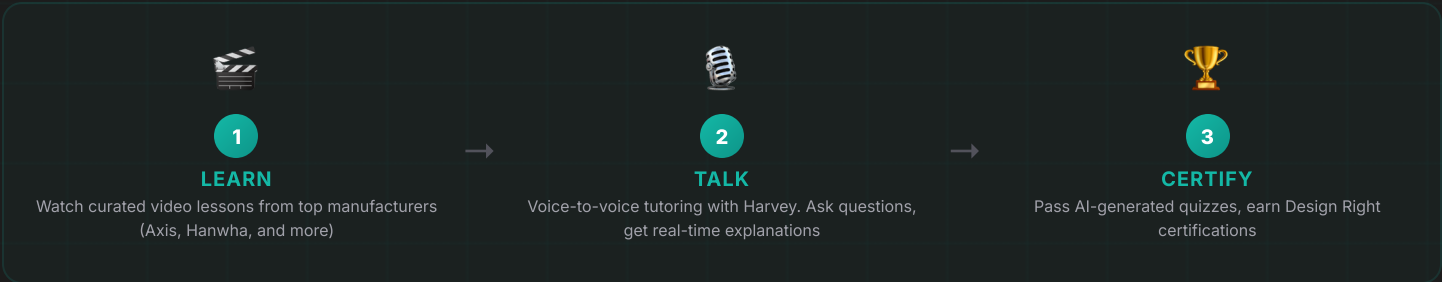


DESIGN RIGHT ACADEMY

Train Your Team With AI Voice Tutoring

The security industry's first voice-to-voice training platform. Harvey AI teaches, quizzes, and certifies your sales engineers — hands-free.

HOW IT WORKS



9-MODULE CERTIFICATION CURRICULUM

<p>1 Foundations of Modern Video Security 45 min Project lifecycle, cloud vs on-premise, AI analytics, NDAA compliance</p>	<p>2 Discovery & Requirements 45 min 5 W's framework, stakeholder interviews, site assessment</p>
<p>3 Solution Architecture 60 min VMS selection, camera placement, network design, storage</p>	<p>4 Scoping & Financials 45 min BOM creation, labor estimation, markup strategies, proposal pricing</p>
<p>5 Site Assessment 60 min Physical surveys, cable pathways, network infrastructure, environmental</p>	<p>6 Technical Design 60 min Camera schedules, network diagrams, PoE calculations, cable schedules</p>
<p>7 Validation & QA 45 min Design review, reference architectures, lab testing, peer review</p>	<p>8 Implementation & Handoff 45 min Installation docs, commissioning, training, acceptance testing</p>
<p>9 Capstone Project & Final Exam 90 min Complete system design case study + comprehensive assessment</p>	

9 MODULES
8.5 HOURS
40+ QUIZ QUESTIONS
✓ PROFESSIONAL CERTIFICATION

Voice-Powered AI Tutor

- ▶ Harvey acts as your personal instructor
- ▶ Ask anything: "Explain PoE budgeting" or "What's the difference between NDAA and CMMC?"
- ▶ Real-time voice streaming with < 2s response
- ▶ Conversational learning — not just watching videos
- ▶ Hints during quizzes when you're stuck
- ▶ Progress summaries by voice: "You've completed 6 of 9 modules. Module 7 is next."

Dynamic Video Library

- ▶ Curated from top security manufacturers
- ▶ Quality scored (0-100) with featured badges
- ▶ Full transcripts stored for AI tutoring context

Axis Hanwha Hikvision Dahua Verkada Genetec Milestone

Installation Configuration Troubleshooting Product Training

Beginner Intermediate Advanced

AI-Generated Quizzes

- ▶ Generated from video transcripts using AI
- ▶ Multiple choice with detailed explanations
- ▶ Timestamp linking — see exactly where in video the topic is covered
- ▶ Difficulty levels: Easy, Medium, Hard
- ▶ Passing score: 80%
- ▶ Timed assessments
- ▶ Unlimited retakes

Certification & Progress Tracking

- ▶ Per-course progress tracking (not started → in progress → completed)
- ▶ Per-video watch status
- ▶ Quiz scores with pass/fail tracking
- ▶ Module-level certifications with unique certificate numbers (DR-CERT-MODULE-XXXX)
- ▶ Public verification — anyone can verify a cert
- ▶ Progress dashboard with visual rings

WHO IT'S FOR



New Sales Engineers

Get up to speed fast with structured curriculum and voice-guided learning



Experienced SEs

Stay current on new products, compliance changes, and design techniques



Branch Managers

Track team progress, ensure consistent knowledge across your organization

9
MODULES

40+
QUESTIONS

VOICE TUTORING

CERTIFICATIONS

Try the Academy Live at Booth 8122

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