

ACADEMY CUSTOM

Your Company. Your Content. Our AI.

White-label the Design Right Academy with your handbook, your product lines, and your standards. Harvey AI learns your business and trains your team — by voice.

TWO PRODUCTS, ONE PLATFORM

DR ACADEMY INCLUDED

"Learn the Industry"

- 9-module security design curriculum
- Universal industry knowledge
- Manufacturer-agnostic training
- 8.5 hours of structured content
- Professional certification (DR-CERT)
- Available to all subscribers


ACADEMY CUSTOM ADD-ON

"Learn YOUR Company"

- Your employee handbook — Harvey learns it
- Your specific product lines & vendor partnerships
- Your estimating standards & pricing methodology
- Your proposal templates & brand standards
- Your compliance requirements per vertical
- Custom certification tracks with your branding

Academy Custom builds **ON TOP** of DR Academy. Your team gets industry fundamentals **PLUS** your company-specific knowledge.

WHAT YOU UPLOAD, HARVEY LEARNS




EMPLOYEE HANDBOOK & SOPS

Harvey answers "What's our PTO policy?" from YOUR docs



VENDOR PARTNERSHIPS

"We're an Axis & Genetec shop" — Harvey only recommends YOUR products



PRICING & MARGINS

Your markup strategies, discount structures, labor rates



PROPOSAL TEMPLATES

Your branded templates, SOW language, terms & conditions

White-Label YOUR BRAND **Voice AI** POWERED **Fully** CUSTOMIZABLE **Company** BRANDED

The Employee Journey

DAY ONE TO YEAR TEN



PHASE 1: HR ONBOARDING Week 1-2

- Company mission, vision, and values (from YOUR handbook)
- Safety & workplace compliance (OSHA, harassment prevention)
- Custom quizzes generated from your company documents
- Employee handbook Q&A with Harvey voice
- Benefits overview & team introductions
- E-signature acknowledgments for HR compliance

Company Culture & Core Values

"Your new hire understands WHO you are."

Core values carry forward → ↓



PHASE 2: TECHNICAL ONBOARDING Week 3-8

- DR Academy 9-module curriculum (industry foundation)
- Video library filtered to YOUR manufacturers
- Hands-on projects using your real templates
- PLUS your company's specific product lines
- Harvey trained on your vendor catalog
- Shadow experienced SEs on real projects

Your Products & Technical Skills

"They know YOUR products and YOUR way of doing business."

Education never stops → ↓



PHASE 3: CONTINUOUS EDUCATION Annual

What's New — Every Year



COMPANY

- New policies & procedures
- Safety refreshers
- Updated compliance requirements



TECHNOLOGY

- New products & AI analytics
- Cybersecurity updates
- Compliance changes



YOUR OFFERINGS

- New vendor partnerships
- Discontinued products
- New verticals

"Your team stays sharp, compliant, and competitive — automatically."

Manager Dashboard



Onboarding Progress

See exactly where every new hire is in their journey



HR Compliance Proof

Documented, audit-ready proof of completed training with e-signatures



Certifications

Track certs, renewals, and annual recertification deadlines



Team Analytics

Quiz scores, completion rates, time-to-first-solo-proposal metrics

The ROI

50%

FASTER TIME TO FIRST SOLO PROPOSAL

40%

LOWER NEW HIRE TURNOVER

100%

HR AUDIT COMPLIANCE

Annual

CONTINUING ED BUILT IN

See Academy Custom at Booth 8122

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